



1600 Airport Road
Waukesha, WI 53188
P: 800-558-2162
F: 800-373-9156
www.metalera.com

PRESS RELEASE

For Immediate Release

Contact

Angela Arndt
262-650-6423
angela@metalera.com

SANSBURY & ASSOCIATES NOW REPRESENT METAL-ERA IN VIRGINIA

Waukesha, WI—[Metal-Era, Inc.](http://www.metalera.com), the national leader in commercial roof edge and roof ventilation solutions, announces that [Sansbury & Associates](http://www.sansbury.com) is now the official Metal-Era representative in Virginia. The company will be representing Metal-Era's full line of [Roof Edge Solutions](#), [Edge Systems One](#) and [Airflow Solutions](#).

[Randy Sansbury](#), owner and president, founded Sansbury & Associates to fill the need for quality blue chip manufacturers to maintain exceptional product representation, while reducing overhead in order to maintain a strong market presence in southern Virginia. Randy began his career in the roofing industry with [Johns Manville](#) in 1976 where he was consistently one of the top performing sales reps.

“I am passionate about helping our customers and finding creative solutions to their roofing problems,” says Randy. “In particular, I enjoy using my expertise in spec writing, product training, market and competitive analysis and business development to benefit the customer.”

Randy's Partner, [Peppy Jones](#), brings his 37 years of experience in the roofing industry specializing in both above and below grade waterproofing applications, management of multimillion dollar projects, and sales and application of construction materials.

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“Together with Randy and Peppy, Metal-Era will be able to provide architects, roofing contractors and roof consultants with unmatched service in Virginia,” says [Thom Cain](#), Metal-Era’s Northeast Regional Sales Manager. “Their ability to work with customers as they select the best roof edge or roof ventilation system for their building is a great asset.”

Sansbury & Associates will also be presenting Metal-Era’s continuing education program, which includes “[Principles of Commercial Roof Ventilation](#)” and “[Understanding ANSI/SPRI ES-1](#).” Each of these programs are eligible for one continuing education unit and one health safety and welfare unit from American Institute of Architects (AIA) and one continuing education hour from Roof Consultants Institute (RCI).

For more information about Metal-Era visit www.metalera.com, or call 800-558-2162. For more information about Sansbury & Associates or to request a continuing education program, visit www.sansburyreps.com, or call 804-379-0162.

About Metal-Era, Inc.

Celebrating over 30 years of unequaled service in the industry, Metal-Era provides a wide selection of [engineered roof edge systems](#) designed to meet the roofing industry’s strictest standards. In 2006 Metal-Era introduced an innovative line of [airflow products](#), to provide commercial buildings with proper intake and exhaust venting. Metal-Era employees and its nationwide network of experienced representatives and distributors are dedicated to providing superior products and personalized service. For more information about Metal-Era, visit www.metalera.com.

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